



INVESTING IN ONTARIO

OPPORTUNITY THRIVES HERE



INVEST ONTARIO – **YOUR GATEWAY TO OPPORTUNITY**

Invest Ontario is the dedicated agency for investment attraction in the province. We serve as global businesses' partner and one-window access to Ontario, providing expertise and tailored services throughout their investment journey.

With a focus on the advanced manufacturing, life sciences and technology sectors, we are committed to securing strategic investments that create jobs, generate returns to the province and drive Ontario's long-term economic growth and global competitiveness.

CUSTOMIZED **SERVICE OFFERINGS**

Invest Ontario uses a combination of quantitative and qualitative analyses to qualify, price, and structure investment support:



Navigating **government services**



Identify **financing and funding programs** such as the Invest Ontario Fund and R&D tax credits



Accessing **market intelligence data** and insights on key sectors



Support **site selection** from search to permits



Advisory services such as business opportunity analysis and market advice



Connecting to local partners for **workforce development**



Fast-track immigration for talent recruitment



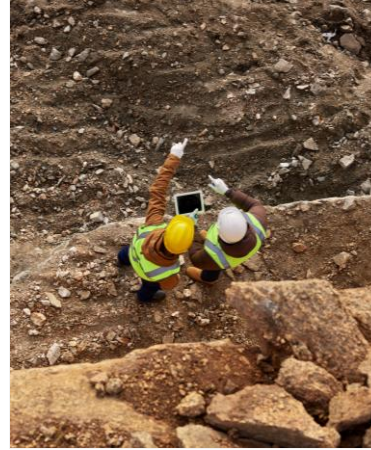
Links to local service providers, business associations and universities and colleges

SITE SELECTION SERVICES



Confidential site search

Province-wide site searches of available industrial properties based on project-specific requirements. Working with a refined list of project specs, we will continue to search for suitable Ontario sites.



Site tours coordination

Coordination of site visits and introductions with municipal and regional partners that are tailored to maximize investor's needs and limited time.



Site evaluation

Evaluation of preferred site includes review of zoning, environmental constraints, and site due diligence to determine potential costs and development timelines to minimize unforeseen delays.



Permits & approvals

Dedicated resources to identify and coordinate due diligence and development approval process to streamline major new facility construction projects, in partnership with other government ministries and the Municipality.

STRATEGIC SECTORS



Invest
Ontario



ONTARIO STRENGTHS IN



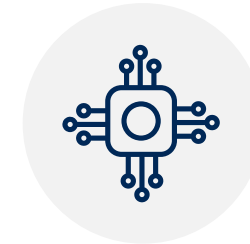
ADVANCED MANUFACTURING

- Advanced Materials and Chemicals
- Aerospace
- Automotive



LIFE SCIENCES

- Biopharma and Vaccines
- Digital Health and Medical Technology
- CDMO and Pharmaceutical Manufacturers



TECHNOLOGY

- Computer & Electronic Product Manufacturing
- AI and Connectivity
- Digital Services and IT
- Clean Technology



Agri-processing



Forestry



Mining



Tourism

ADVANCED MANUFACTURING IN ONTARIO AT A GLANCE



\$92.4B

contribution to
GDP in 2024

20,500+

manufacturing businesses
charting the future of
production in Ontario

2nd



largest vehicle producing
Jurisdiction in North America



#1

cleantech and environment
sector in Canada



800,000+

employed in the
manufacturing sector



Four of the top ten global
chemical companies (BASF,
ExxonMobil, SABIC, and
Dow).

Three of the top
Tier 1 companies
produce landing
gear in Ontario.

LIFE SCIENCES IN ONTARIO AT A GLANCE

#1



life sciences jurisdiction
in Canada

Canada is ranked #1 in
clinical trial productivity
(trials per capita) among
G7 nations

~2,000

life sciences firms



74,000+

employed in the life
sciences sector

The world's top 10
pharmaceutical
companies by revenue
(and others) conduct
clinical trials in Ontario

\$11.8B

exports in goods
annually



Home to Pill Hill
largest concentration of
Pharma companies in the
Greater Toronto Area

TECHNOLOGY IN ONTARIO AT A GLANCE



Ontario is
North America's
third-largest
ICT region

Home to North
America's **second**
largest financial
hub



22,500+

high tech firms



434,000+

highly-skilled people
employed in the ICT
sector

3000+

individuals trained in
quantum information
science and technology
since 2021

\$16.5B

in technology
investments
since 2020



1,639

AI companies supporting
nearly 40,000 AI jobs

WHY ONTARIO?



Invest
Ontario



ONTARIO, CANADA

REINVENT YOUR FUTURE HERE

Ontario is:

A Magnet for the Best and Brightest. Hire the best employees from Ontario and around the world with 86,000 STEM graduates annually and talent-focused immigration programs providing pathways to permanent residency and citizenship.

A Place to Grow your Business. Competitive business costs, easy access to global markets, top-ranked government supports and R&D incentives to amplify your success.

A Home for Today and Tomorrow. Stable government, high-quality infrastructure and the world's most desirable living conditions make Ontario the place to be today and for future generations.

Inventing the Future. Plug into one of the world's leading 5G, AI and IoT technology ecosystems to imagine, innovate and invent the future of technology systems and platforms.



14M

people from 150+ countries Ontario is the Canada's most multicultural province



74%

of working-age adults aged 25 to 64 years have completed post-secondary education, a rate higher than any other OECD country.



All figures are in Canadian dollars (CAD) unless otherwise stated. The information in this book is accurate at the time of publication.
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ONTARIO – A PLACE TO GROW YOUR BUSINESS



Competitive Costs

Ontario boasts a competitive federal and provincial corporate income tax rate of 25%* with a multitude of tax credits and incentives.



Stable Government

Canada, and by extension Ontario, benefits from a sound banking system and political stability, ranking 2nd in both metrics globally.



Quality of Life

Ontario is home to many cities that consistently rank in the top 20 globally for quality of life.

HOME TO SOME OF THE WORLD'S **TOP TALENT**



86,000 new STEM graduates annually



Ontario is home to 4 of the Top 100 universities in the world



74% of Ontario adults possess a post-secondary education – a rate higher than any OECD country

WE'RE
IMMIGRATION
FRIENDLY

DID YOU KNOW?

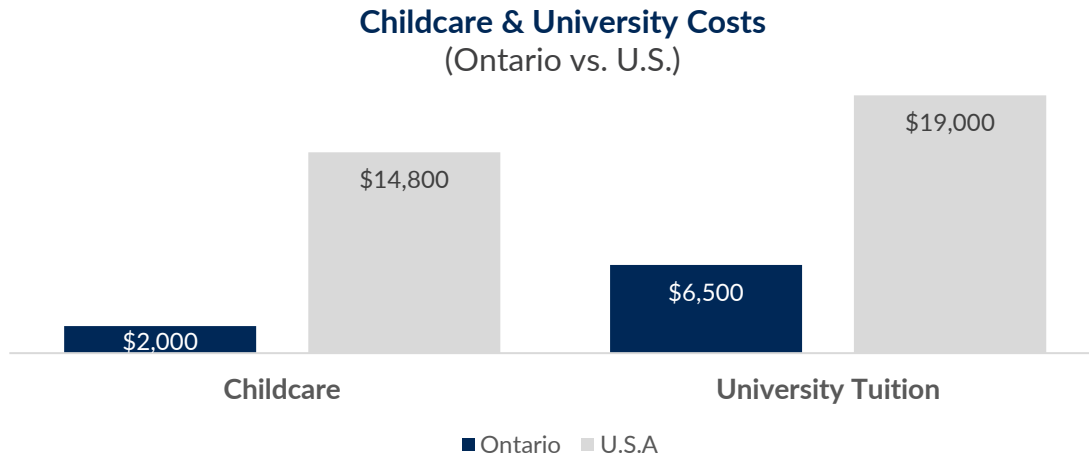
Canada's Global Skills Strategy is a fast-track program that expedites **WORK VISAS** for highly skilled workers from around the world in **10 BUSINESS DAYS**.

QUALITY OF LIFE

LIVABILITY

Ontario's exceptional quality of life is evidenced by the accessibility of education, childcare, and healthcare services.


Ontario's cities consistently rank **among the best places to live and work in North America and Canada** ranks among the top five OECD countries for its living conditions and quality of life.¹



¹ IMF, World Economic Outlook (October 2020)
² OECD, Programme for International Student Assessment (PISA) Results (2018)
³ Statistics Canada, U.S. Department of Education (2021)
⁴ Assuming 250 weekdays in a year
⁵ Center for American Progress (2018)
⁶ Kaiser Family Foundation (2021)

QUALITY OF LIFE FACTORS


Schooling



Ontario schools are funded directly by the Province, ensuring consistently high quality of education, whereas school funding in the U.S. is dependent on local property taxes – and Canadian students score higher in reading, math, and science than their US counterparts.²


Average university tuition fees in Ontario are **one-third of U.S. fees.**³

Childcare



By 2025, Ontario will lower childcare costs to an average of **USD \$2,000 per year**⁴, compared to **USD \$14,800 per year** in the U.S.⁵

Healthcare



Ontario employees enjoy publicly-funded universal healthcare, whereas health insurance premiums and deductibles cost American employees an average of **USD \$3,000 per year.**⁶

QUALITY OF LIFE

DIVERSITY

Ontario serves as a prominent destination for skilled immigrants, fostering a rich and diverse cultural landscape.

While our homegrown talent is plentiful, Ontario is also a key destination for highly skilled immigrants and prides itself on the strength that comes from its racial and cultural diversity.

We know that the next big idea can come from anyone and from anywhere, which is why we welcome talent from around the globe.



29%

of Ontario's 14 million residents were born outside Canada, from **150+ countries**.



30%

of Ontarians have a mother tongue other than English; **200+ languages** are spoken in Ontario.



POWERING YOUR BUSINESS:

ONTARIO'S CLEAN ENERGY ADVANTAGE



● Nuclear	79.31 TWh or 53.27%
● Hydro	37.37 TWh or 25.13%
● Natural Gas	19.09 TWh or 12.65%
● Wind	12.18 TWh or 8.21%
● Biofuel	0.36 TWh or 0.23%
● Solar	0.74 TWh or 0.49%

87.33% OF ONTARIO'S ENERGY IS FROM CLEAN SOURCES.

A GATEWAY TO **INTERNATIONAL MARKETS**



More than 194 million consumers are within a day's drive of the GTA including New York, Chicago, and Minneapolis



International trade agreements with 50 countries



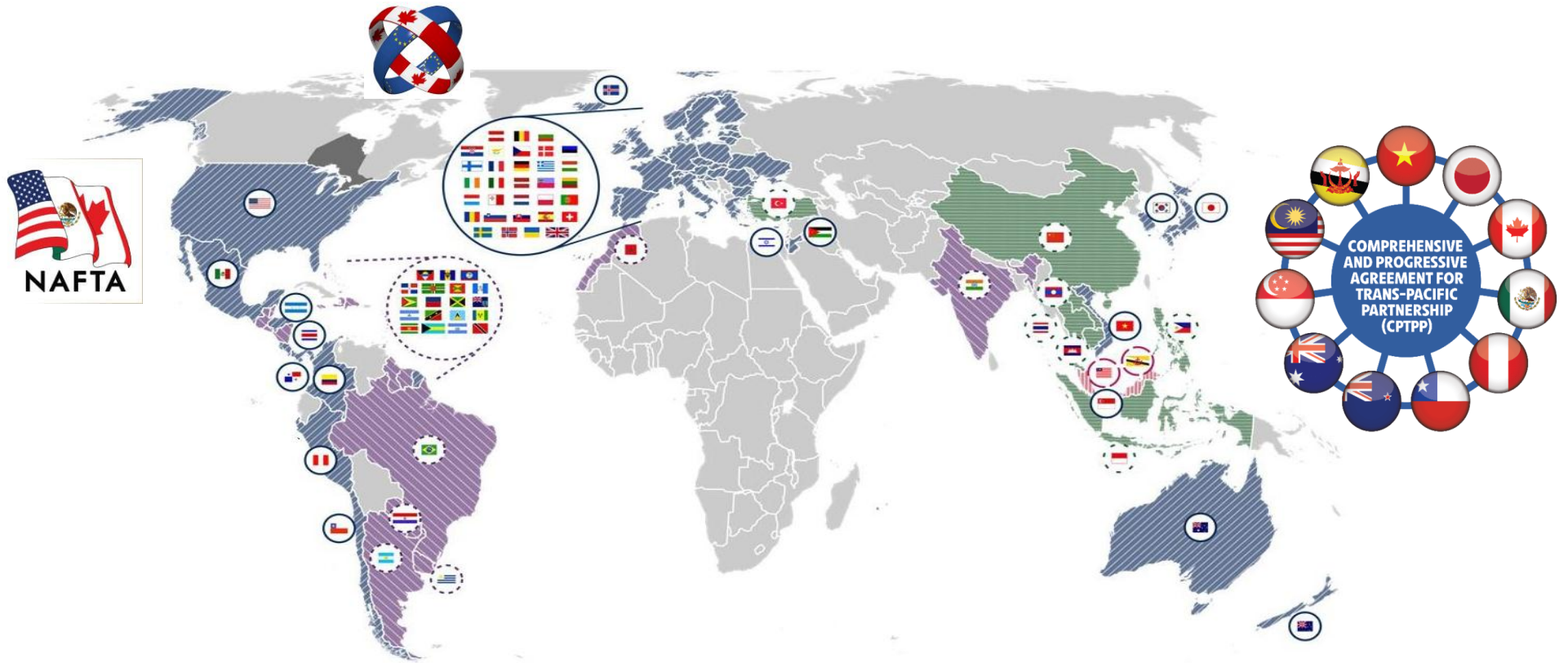
Preferential access to 1.5 billion consumers



200+ regional airports and thousands of highways



ONTARIO: A GATEWAY TO INTERNATIONAL MARKETS




NAFTA


COMPREHENSIVE AND PROGRESSIVE AGREEMENT FOR TRANS-PACIFIC PARTNERSHIP (CPTPP)

-  Countries with completed free trade agreements
-  Countries with free trade agreements being negotiated
-  Countries with free trade agreements in exploratory discussions
-  All other countries without free trade agreements with Canada

WHY INVEST IN ONTARIO



SKILLED TALENT POOL



EASY ACCESS TO MARKETS



DYNAMIC INNOVATION ECOSYSTEM



POLITICAL STABILITY



COMPETITIVE BUSINESS ENVIRONMENT



STRONG SUPPLIER NETWORKS

THANK YOU



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